# AGENDA 2017 CAR FALL CONFERENCE & EXPO



as of 9/26/17

us 01 9/20/17					
WEDNESDAY, O	Liability Series				
7:00am-3:30pm	Registration & Badge Pio	General Sessions  Broker/Owner Track			
8:00am-5:00pm	Expo Open (Centennial Ballroom & Foyer)				
	Interlocken Ballroom A	Interlocken Ballroom B	Interlocken Ballroom C/D	Private Dining Room	
9:00am-9:45am	#1: Regulatory Liability - RE Commission Com- plaints & Forms Update	Transparent Future of Real Estate	Energy Efficient Homes	3 Simple Steps to Creating a High Performance Company	
10:00am-10:45am	#2: Civil Liability - Litigation & Errors & Omissions Insurance	Cashing Out: Planning an Exit Strategy for Your Business	Negotiation Success in a Challenging Market	Coaching Your Agents with the 7 Success Styles	
11:00am-11:45am	#3 Professional Standards Liability – Ethics & Arbitration Process	Double your Income & Work Less	Why Your Grandparents Should Direct Your Marketing	NAR Broker Involvement Program	
11:45am-12:15pm	Expo & Coffee (Coffee in Centennial Ballroom)				
12:15pm-1:00pm	Networking Lunch (Garden Level Foyer)				
1:00pm-2:00pm	Main Event: Keynote Lee Cockerell (Interlocken Ballroom)				
2:00pm-2:30pm	Expo Meet & Greet / Book Signing with Keynote (Book Signing in Centennial Ballroom)				
	Interlocken Ballroom A	Interlocken Ballroom B	Interlocken Ballroom C/D	Private Dining Room	
2:30pm-3:15pm	Cashing Out: Planning an Exit Strategy for Your Business	Double your Income & Work Less	Broker Panel: Building a Culture to Attract & Sup- port Top Producers	The Customer Rules /39 Rules for Delivering Sensational Service	
3:30pm-4:15pm	The Customer Rules /39 Rules for Delivering Sensational Service	Transparent Future of Real Estate	Negotiation Success in a Challenging Market	Legal & Legislative Update	
4:15pm-5:00pm	Expo Happy Hour (Centennial Ballroom)				
5:00pm-6:30pm	Colorado REALTOR Foundation - Ent Reception (Upper Tap Room)				
5:00pm-7:00pm	Elevation Credit Union & BARA Reception (Private Dining Room)				
5:00pm-7:00pm	CRS Reception (Lobby Court)				
5:00pm-7:30pm	Past Presidents/ROTY's Dinner (Fairways Terrace at the Golf Club)				
7:00pm-10:00pm	7:00pm-10:00pm Casino Night (Pavilion & Pool Area)				
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All sessions are first come first serve. Get your seat early!

### THANK YOU TOP SPONSORS















## AGENDA

### 2017 CAR FALL CONFERENCE & EXPO



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Private Dining Room Pine - Garden Level Interlocken Ballroom C Centennial Ballroom E  Masters & Mimosas - CYPN Breakfast (For the first 100 people)  9:30am-10:00am  Free Time  NAR Directors (Pine - Garden Level) Leglislative Policy Committee (LPC) (Interlocken Ballroom C) Professional Standards Committee (Centennial Ballroom F) Lunch Break (not provided by CAR)  Metro District Forum Meet & Greet (Spruce) Northeast District Forum Meet & Greet (Ibirch)  Southeast District Forum Meet & Greet (Ibirch)  Southeast District Forum Meet & Greet (Fir)  AE Forum (Meet at 11am at Omni Front Entrance) Project Wildfire (Birch - Garden Level) Member Services Roundtable (Centennial Ballroom F)  1:30pm-2:00pm Free Time  Finance Committee (Pine - Garden Level) Risk Management Forum (Centennial Ballroom F) CAR Business Services BOD (Invite Only) (Birch - Garden Level)  Free Time  RPAC Recognition Reception (Centennial Ballroom)	IIIUII3DAI, UUI	ODEN OTH						
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	3:00pm-4:30pm	Free Time						
6:00pm-9:00pm Inaugural Dinner (Interlocken Ballroom)	4:30pm-6:00pm	RPAC Recognition Reception (Centennial Ballroom)						
	6:00pm-9:00pm	Inaugural Dinner (Interlo	ocken Ballroom)					

### FRIDAY, OCTOBER 6TH

6:30am-8:00am	Leadership Council Breakfast (by invitation only) (Private Dining Room)	
7:00am-8:00am	Breakfast Buffet (BOD Attendees Only) (Centennial Ballroom)	
	Metro District Forum (Spruce)	
	Northeast District Forum (Birch)	
8:00am-8:30am	Southeast District Forum (Cedar)	
	West District Forum (Alder)	
	Mountain District Forum (Fir)	
8:30am-9:00am	BOD Check-In (Centennial Prefunction)	
9:00am-12:00pm	BOD Meeting (Interlocken Ballroom)	