



Western District

District VP Name: Breezy Obletz-Kingery

Upcoming Events

1. Focus On Fair Housing with Nate Johnson (3CE) - Fulfills NAR Fair Housing Requirement
Tuesday, September 30, 2025 9:00 AM-12:00 PM
Location: MAR Building 125 Merchant Dr
NAR GRANT APPROVED
2. Creating Housing Opportunity with Nate Johnson (3CE)
Tuesday, September 30, 2025 1:00 PM-4:00 PM
Location: MAR Building 125 Merchant Dr
NAR GRANT APPROVED
3. "10 Things" Every REALTOR® Needs to be Thinking about in 2025 (2CE)
Tuesday, October 7, 2025 10:00 AM-12:00 PM
Location: Ute Indian Museum
4. The All In One Home Loan with David Koons (2CE)
Tuesday, October 14, 2025 9:00 AM-11:00 PM
Location: MAR Building 125 Merchant Dr
5. 2025 CREC ACU with Brie Aljets (4CE) FINAL ACU FOR 2025 *Fulfills CREC annual requirement
Tuesday, October 21, 2025 9:00 AM-1:00 PM
Location: MAR Building 125 Merchant Dr
6. Annual Installation Banquet – Subject to change
Wednesday, November 5, 2025 5:30 PM-10:00 PM
Location: Storm King Mountain Ranch 70777 Buckhorn Rd, Montrose, CO 81403
7. Parade of Lights: December 6
8. Education: November 12
9. REALTOR® Day is scheduled for Monday, October 6th. All Western Slope REALTORS are invited to attend. Full day of education with John Wendt, Dan Streeter, a video presentation from Dr. Lawrence Yun, Scott Peterson presenting "10 things", and more. Breakfast and lunch are included.
10. GJARA Installation scheduled for 12/04/2025 at the CMU Ballroom. Tickets and sponsorships are still available.
11. ACU 4CE, John Wendt III
The Wheeler Room @ Memorial Hall (175 1st St, Hotchkiss, CO 81419)

Challenges

1. Our local MLS is moving to a non-Realtor member subscription so starting with our October 1st 2026, billing cycle, we will be looking at how that is going to affect our membership counts. We anticipate a 10-15% drop, but are really unsure what the attrition will be, as members are not letting us know in advance. If they will not be renewing their membership in 2026 or not.
2. Volunteerism.
3. Low inventory in the Affordable category continues to impact the market.

4. Low acceptance of RPAC messaging and ongoing confusion regarding where the funds are spent hinders investments. RPAC investments and participation behind the goal for 2025.
5. MLS opening to non-members.
6. Hard to tell yet how many members we will lose.

Successes

1. We have a great leadership team going into 2026 who have been in the real estate industry for a significant amount of time, bringing a lot of experience and expertise to the board.
RPAC - We are currently at \$10,219 with \$500 that should be included soon. We have 124 participants and 3 major investors. This should put us over our goals for 2025.
2. Dean Hanson Memorial Golf Tournament (13 Scholarships in 2025)
3. We have over 300 members attending the HBA Parade of Homes scheduled for 09/25. We sold over 300 bulk tickets for the event for members to gift to clients. Most successful participation in the event ever.